

Press Release May 26, 2009

Edgeware and Teleste Announce Partnership and Reseller Agreement for High-Growth Global Markets

Cologne, Germany – May 26, 2009 – ANGA Cable Show – Edgeware, the provider of revolutionary server systems for network deployed on-demand TV, and Teleste Corporation (HEL:TEL1V), a global leader of broadband cable networks and video surveillance networks, today announced a partnership and global reseller agreement under which Teleste will resell Edgeware's video server products.

Edgeware's Orbit and Web TV Server products are pre-integrated with Teleste's MyCast hybrid IPTV/DVB middleware. In combination with the Teleste Luminato digital head-end and edge-QAM platform, an attractive end to end cable infrastructure solution can be offered. The solution supports advanced TV services, including VoD, time shifted live TV and video over the web.

"Partnering with Edgeware enables Teleste to offer its customers an advanced pre-integrated on-demand solution which is both cost-effective, reliable and fast to deploy," said Seppo Kalli, business director at Teleste Corporation. "This enables us to serve our customers better by offering a complete turn-key solution which, in addition to software and hardware components, includes world-class professional services for installation, maintenance and support."

This integrated solution allows cable TV and IPTV operators to seamlessly upscale their on-demand service as their subscriber base grows. With ultra efficient Edgeware servers delivering 20 Gbps from 1U, operators can scale from powerful centralized configurations to distributed edge deployments, for best total economy.

With this reseller agreement, Edgeware will benefit from Teleste's strong presence, not only in the Nordics, Western Europe and other established markets, but in high growth markets including Eastern Europe and APAC/India.

"This agreement follows our strategy to further scale our business by leveraging strong partnerships. In Teleste we have found a partner with complementary technology to deliver powerful, highly integrated and competitive systems to the market," said Joachim Roos, CEO at Edgeware.

This integrated solution will be demonstrated at Teleste's booth E19, in Hall 10.2 at the ANGA Cable, show in Cologne, Germany from May 26-28, 2009.

About Edgeware

Edgeware is the supplier of revolutionary server systems for on-demand TV, setting new industry standards for video streaming over IP. Edgeware enables Video On-Demand (VoD), Time Shifted TV, Web TV and Ad-insertion services, with unmatched scalability and at the lowest investment and operational cost on the market.

In 2006 Edgeware pioneered using flash memory by launching a fully solid state flash memory based network appliance, for truly distributed deployment. By combining solid-state flash memory and hardware accelerated streaming, Edgeware offers the most integrated, reliable and power efficient appliances in the industry. The systems solution includes dynamic asset propagation and management to enable highly scalable and resilient architectures with central clusters in combination with caches distributed deep into the network.

Caching popular content close to the viewers means substantial savings on network infrastructure and shortened time to market. Edgeware's server systems have been deployed around the globe by leading Telcos and cable MSOs, and more recently by over the top service providers.

The company is headquartered in Stockholm, Sweden, with a U.S.-based office in San Jose, California.

www.edgeware.tv

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About Teleste Corporation

Teleste is an international technology group specialised in broadband video and data communication systems and services. Video is at the core of the business activities, with a focus on the processing, transmission and management of video and data for operators who provide video-related services to end-users. We serve both network operators and service operators, with cable and CCTV operators being the major customer groups.

For broadband access Teleste delivers combined fibre-optic and coax cable (HFC) networks and next generation access networks, such as FttH (Fiber to the Home) and EftH (Ethernet to the Home) networks. For video service platforms we deliver hybrid DVB TV and IPTV solutions, focusing on the delivery of video management systems and head-end systems. For video surveillance (CCTV) applications we focus mainly on public authorities for road, rail and security applications. Using our core technologies, we also provide cost efficient and reliable services to improve the operational efficiency of our customers. Teleste Network Services delivers comprehensive service solutions for European cable operators.

In 2008, the group's net sales totalled EUR 108.7 million, and the group employed 677 persons at the year-end. The company runs 30 offices worldwide and over 90 percent of Teleste's net sales are generated outside Finland. The company is listed on OMX Nordic Exchange Helsinki.

www.teleste.com

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